

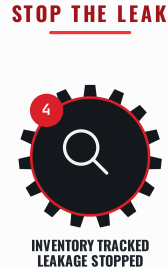
Knowledge Is Profits.

Axel gives every auto-recycler operator **revenue and cost intelligence** from the first phone call to the final part sold.

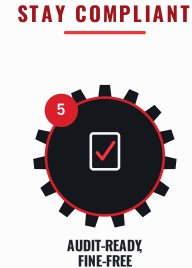
▲ REVENUE



▲ REVENUE



▼ COST



1 EVERY PARTS CALL

Capture Every Sale You're Missing

- ✓ Listens on every call your desk answers
- ✓ Answers itself when they can't — day or night
- ✓ Either way, the request gets logged

CUSTOMER	CONTACT INFO	YEAR / MAKE / MODEL	PART REQUESTED	YARD	DATE / TIME
Mike R.	480-555-0134	'12 F-150	Transmission	Town Salvage	Tue 2:14p

2 MASTER BUYING LIST

Stop Guessing at Auction

- ✓ Demand from every yard rolls up into one ranked buying list
- ✓ Your buyer purchases the vehicles customers are already asking for

3 DIGITAL INVENTORY RECORD

Know Where Every Part Is

- ✓ Purchase docs become a live digital record
- ✓ VIN, yard, and high-value components tracked automatically
- ✓ Captured from the moment a vehicle comes in

ENGINE	TRANSMISSION	FRONT END	OTHER HIGH-VALUE PARTS
5.0L V8	6R80 Auto	Complete	Cats · Alloys

4 MISSING PARTS TRACKING

Recover Loss Revenue

- ✓ Every part gets marked Sold, Damaged, or Cannot Be Found
- ✓ A pattern of "missing" means someone's selling parts you already own — off the books

SOLD	DAMAGED	CANNOT BE FOUND
Left the yard	Written off	Flagged — off the books

5 COMPLIANCE RECORDS

Avoid Fines & Compliance Headaches

- ✓ Vehicle and purchase records organized and ready the moment state and local authorities ask
- ✓ No digging through paper receipts, no scrambling

AVAILABLE & CUSTOM SOLUTIONS

- Axel Member Marketplace
- Multi-Channel Communications
- Caller & Customer Intelligence
- Integrations & Workflow
- Metal Commodity Spot Price Tracking
- Staff & Operations Tools
- Inventory & Parts Inventory
- Reporting & Business Intelligence
- Demand Forecasting & Purchasing
- Customer Experience & Growth
- Sales & Revenue Automation

UNIFIED SYSTEM FOR ALL YOUR LOCATIONS.

Customer Demand → Vehicle Buying → Vehicle Inventory → Parts Tracking → Missing Inventory → Compliance Records

Axel turns information that used to disappear into phone calls, paperwork, and individual locations into operating data for the entire company.

Built for auto recyclers, not adapted from a call center. Axel is a purpose-built auto-recycler application of the Garda platform, designed around how multi-location operators actually buy vehicles, answer parts calls, and manage inventory. The same Garda platform also powers HIPAA-compliant healthcare operations and real-estate brokerage inside sales.